

EXM TECHNOLOGIES LLC

- Minority-Owned Small Business
- AWS Certified Solutions Architect (SAA-C03)
- SBA 8(a) (Pending)

- Cage Code: [16AJ1](#)
- UEI Number: [YQ5TQ21XVH54](#)

Compliance first modernization and cloud engineering for government and regulated organizations, delivering audit ready systems aligned to HIPAA, FERPA, and FISMA.

CORE COMPETENCIES

Legacy System Modernization & Application Development

Modernize and re-platform legacy systems into secure, scalable, cloud-native applications, including API development, microservices architecture, and system integration

Cloud Engineering, Migration & DevSecOps

Design and migrate systems across AWS, Azure, and GCP, implementing Infrastructure as Code (Terraform), CI/CD automation, and containerized environments (Docker/Kubernetes)

Data Engineering, Analytics & AI Solutions

Develop ETL/ELT pipelines, cloud data warehouses (Snowflake/Redshift), and machine learning systems, enabling predictive analytics, real-time dashboards, and data-driven decision-making

Compliance, Cybersecurity & Audit-Ready Architecture

Design systems aligned to HIPAA, FERPA, and FISMA, including IAM, continuous monitoring, security controls, and audit-ready infrastructure

Agile Program Management & Technical Delivery

Execute IT programs using Agile/Scrum methodologies, delivering technical documentation, stakeholder reporting, and performance tracking aligned to government requirements

PAST PERFORMANCE

- Delivered a HIPAA/FERPA-compliant multi-tenant SaaS platform adopted by 32+ U.S. school districts (1,500+ users), improving onboarding completion from 60% to 95% in 90 days.
- Led enterprise automation and modernization at AT&T, generating \$891K+ annual cost savings, including \$480K/year from RPA implementation and real-time executive dashboards.
- Developed machine learning pipelines and feature stores, reducing model development time by 50% and enabling predictive analytics for 500+ enterprise accounts.

WHY EXM

HIPAA & FERPA Compliance experience

- We reduce audit risk and accelerates ATO timelines

AI & Data-Driven Modernization

- We help improve decision making and execution using analytics and AI.

Startup CTO & Enterprise Execution

- Experience delivering within Fortune 50 environments (AT&T, Home Depot) combined with startup speed and innovation in regulated environments.

Proven Cost Savings & Efficiency Gains

- Delivered over \$3M+ annual savings through automation and modernization initiatives.

Led by a CTO and team with 25+ years of combined experience across full-stack engineering, data systems, AI/ML systems and cloud infrastructure in regulated environments.

CERTIFICATIONS



NAICS CODES

541611	Admin & Mgmt Consulting	PRIMARY
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Secondary: 541511, 541519, 518210, 541513, 541618

Cage Code: 16AJ1

UEI Number: YQ5TQ21XVH54

Georgia Vendor Number:

Texas Vendor Number:

Schedule a capabilities briefing or discuss teaming opportunities

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